



# Trusted Capital

## ISSUE

Companies critical to DoD require access to rapid funding from capital providers at key development stages or these companies become susceptible to strategic funding from adversaries that leverage capital to exploit technology transfer.

## SOLUTION

Marketplace that encourages trusted capital providers to invest in key DoD focus areas at key growth inflection points. Trusted Capital events are as follows:

### Trusted Capital Events 2020

- ❖ **Army Venture Days 2020**
  - ❖ **xTech Search:** March
  - ❖ **Futures Command/AUSA:** October
- ❖ **Air Force Venture Days 2020**
  - ❖ **AFWERX:** March
  - ❖ **AFWERX/Army Futures/OSD Joint Acquisition Task Force - COVID-19:** May
- ❖ **Special Operation Forces Venture Day 2020**
  - ❖ **USSOCOM/JAIC – AI focus:** June

## MANDATE TO INNOVATE

Section 1711 of the National Defense Authorization Act for Fiscal Year 2018 directs the creation of a pilot program, using a broad range of capital solutions, to support small- and medium-sized companies in manufacturing and producing “emerging defense and commercial technologies.” The DoD Office of Industrial Policy has developed an approach to satisfy these requirements by building a sustainable platform that brings together trusted stakeholders for mutual benefit.

“Mutually beneficial alliances and partnerships are crucial to our strategy, providing a durable, asymmetric strategic advantage that no competitor or rival can match.”

- National Defense Strategy, 2018

## ADVANTAGES



Provides critical companies with access to the speed and scale of private capital while leveraging extensive business acumen



Creates a secure ecosystem of capital and companies for U.S. Government to support at the speed of business



Conducts due diligence on companies and capital to create ongoing potential deal flow in a trusted ecosystem



Provides companies and capital providers access and visibility into the national security priorities and network

“We received great value out of the drone venture day at Texas A&M. We were able to meet with many company founders that previously were not on our radar and that we hope will turn into opportunities in the near-term.” – VC attending inaugural event

## Maximizing the Public-Private Partnership Model

### Trusted Capital Marketplace & Venture Days

USG screens the trusted capital members for national security risks prior to offering funders participation in Venture Events and the Trusted Capital Marketplace.

### Companies

Firms with technologies and capabilities critical to national security seeking access to secure sources of funding in support of the Defense Industrial Base

### Capital Providers

Capital providers seeking to support sectors aligned with their investment portfolio that are of special interest to US national security

## Sectors of Focus



- Healthcare/Biomedical
- Unmanned Aerial Systems
- 5G
- Artificial Intelligence
- Space
- Cybersecurity
- Robotics
- Quantum
- Autonomy
- Hypersonics
- Directed Energy
- Nuclear
- Castings & Forgings
- Rare Earths
- Semiconductors & Microelectronics

